New Zealand Active Investor Plus Visa

Webinar

October 2025

Welcome to JB Were

JB Were is committed to delivering **bespoke**, **strategic advice** and timely investment solutions for high net worth individuals, families, foundations and institutional investors.

The NZ Active Investor Plus Visa is designed to promote investment based migration for individuals and their families. At JB Were, we are experienced working with clients to meet investor visa requirements.

We've been around for a long time, our story has two beginnings:

- In 1840, when Jonathan Binns (JB) Were formed Were Brothers & Company, becoming a preeminent stock broking business for the next 120 years.
- And in 1961, when Ron Jarden started his business above a menswear shop in Wellington. An ex-All Black, Ron brought his commitment on the field to delivering the best possible outcomes for his clients.
- From 2025, JBWere and Ron Jarden's Wealth businesses became one, combining the strengths of both, so we continue to provide for our clients through expertise and an unwavering commitment.



First Cape Group – the largest wealth management group in NZ

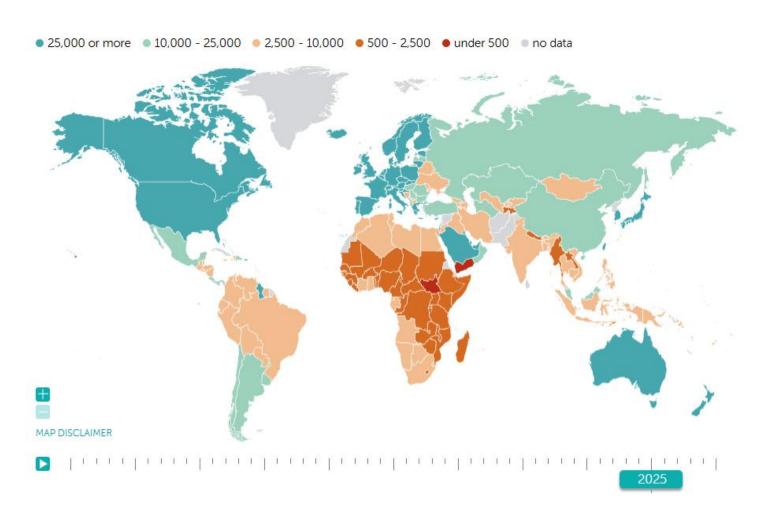


Combined \$65bn in funds under management and advice

Acceptable Investments by Category

Key Features	Growth Category	Balanced Category		
Minimum investment amount	NZ \$5 million	NZ \$10 million		
Acceptable investments	Managed funds Direct investments	Listed equities Philanthropy Property development Bonds Applicants under the Balanced Category may also invest in Growth Category investments, being: Managed funds Direct investments		
Time to transfer and invest	6 months from the date of Approval in Principle, with the option to apply for a 6 month extension			
Additional conditions	Retain investment for 36 months Spend a minimum of 21 days in New Zealand over the investment period	Retain investment for 60 months Spend a minimum of 105 days in New Zealand over the investment period, unless eligible for a reduction as a result of placing funds above the minimum threshold into direct investments or managed funds.		
Investment retention checkpoints	24 months & 36 months	24 months & 60 months		

GDP per capital (US dollars, 2025)



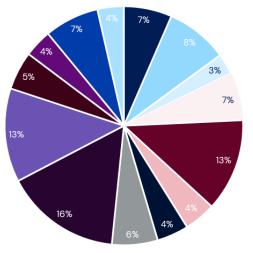
Drivers of Economic Growth

NZ GDP Growth Decomposition



Source: Statistics NZ, JBWere Investment Strategy & Research

NZ GDP Composition (Year-ended Mar-25)

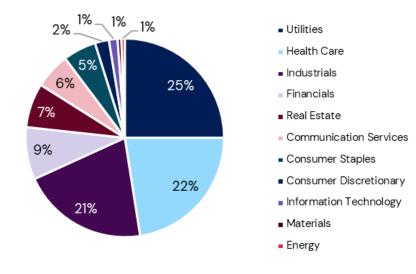


Source: Statistics NZ

- Agriculture, forestry, fishing, mining
- Manufacturing
- Utilities
- Construction
- Retail and wholesale trade
- Transport
- Telecommunications
- Financial services
- Rental, hiring, real estate services
- Professional and support services
- Public administration
- Education
- Health care
- Arts and other services

NZ Equity Market

- Number of listed companies: As of 2025, there are 176 listings on the NZX (New Zealand Stock Exchange).
- Market capitalization: The total market capitalization of these listed companies is roughly NZ\$184.7 billion.
- Key Index: The <u>S&P/NZX 50 Index</u> is the primary index for the New Zealand stock market.



Sector breakdown of the S&P / NZX 50





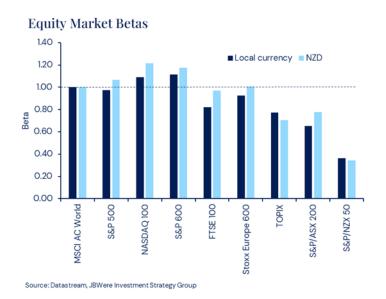




Defensive, high dividend, lower relative beta

Dividend Yields 5.0% 4.5% 4.0% 3.5% 3.0% 2.5% 1.5% 1.0% 0.0% No.5% 0.0% No.5% 0.0% Source of the control of

Source: Datastream, JBWere Investment Strategy & Research



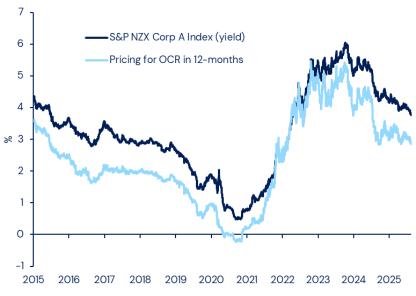
Lower interest rate environment

NZ Equities and Bonds



Source: Datastream, JBWere Investment Strategy & Research

Corp Bond Yields and RBNZ Expectations



Source: Datastream, Bloomberg, JBWere Investment Strategy Group

NZ Debt Markets (bonds)

S&P / NZX NZ Government Bond Index

Index Characteristics

MARKET VALUE OUTSTANDING [NZD MILLION]	154,350.35
NUMBER OF CONSTITUENTS	15
TOTAL PAR VALUE [NZD MILLION]	165,672
PAR WEIGHTED COUPON	2.9%
WEIGHTED AVERAGE MATURITY	7.46 Yrs
PAR WEIGHTED PRICE	92.48
YIELD TO MATURITY	4.07%
YIELD TO WORST	4.07%
MODIFIED DURATION	5.93
10-YEAR HISTORICAL INDEX LEVEL HIGH [SEPTEMBER 28, 2020]	1,995.47
10-YEAR HISTORICAL INDEX LEVEL LOW [NOVEMBER 12, 2015]	1,524.05

S&P / NZX Investment Grade Corporate Bond Index

Index Characteristics

MARKET VALUE OUTSTANDING DIZE MILLIONS	/F 700.00
MARKET VALUE OUTSTANDING [NZD MILLION]	45,792.93
NUMBER OF CONSTITUENTS	99
TOTAL PAR VALUE [NZD MILLION]	46,673.1
PAR WEIGHTED COUPON	3.59%
WEIGHTED AVERAGE MATURITY	3.7 Yrs
PAR WEIGHTED PRICE	97.49
YIELD TO MATURITY	3.94%
YIELD TO WORST	3.94%
MODIFIED DURATION	3.24
10-YEAR HISTORICAL INDEX LEVEL HIGH [JULY 30, 2025]	6,597.29
10-YEAR HISTORICAL INDEX LEVEL LOW [AUGUST 06, 2015]	4,742.8

Acceptable Managed Funds (Active Investor Plus Growth Category)

Managed funds and direct investments in New Zealand businesses are higher-risk investments that are **typically illiquid and may require a long-term commitment**, which may extend beyond the minimum investment requirements of the Active Investor Plus visa.

Invest New Zealand Maintains a Acceptable Managed Funds List

- Funds include Venture Capital, Private Equity and Private Credit.
- Funds can be subject to Capital Calls.
- "On-call" funds have specific investment requirements.

Examples of Acceptable Managed Funds currently available on platform (JB Were)

- WNT Ventures Fund 4 Venture Capital/ Closed Ended (open for investment)
- Nuance Connected Capital Venture Capital/Closed Ended (open for investment)
- PCG Diversified New Zealand Private Debt Fund Private Credit/ Open Ended
- Harbour Diversified Private Credit Fund Private Credit / Open Ended

Harbour Diversified Private Credit Fund

The fund's strategy has been designed to be a good option for migrant investors, offering:

- A lower risk profile relative to most NZTE approved funds;
- Diversification across the private credit asset class;
- Monthly dealing liquidity;
- Approved research for this fund is available to JB Were advisers.
- The fund manager is Harbour Asset Management Limited, a leading NZ based investment management firm specialising in managing funds across a wider variety of asset class, with significant experience in fixed interest and credit.
- Harbour has a solid track record in NZ private credit and has been investing in the asset class with the Harbour Income Fund for over 7
 years.

Returns p.a to 28 Feb 2025	1 year	2 year	3 year	5 year	Since inception
Harbour Private Credit	8.20%	9.80%	8.40%	6.60%	6.50%
OCR + 4%	8.40%	9.20%	8.40%	6.80%	6.90%

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